

+ XUULFDQH + DUYH\ 6FKRRO)LQDQFH ,VVXHV
1RYHPEHU

\$
,VVXH 5HVSRQVH

%
&XUUHQW \$FWLRQ 1HWK 6WMSVLPDWHG &RVWV

&
' ()
(VWLHOOLDO 7RWDO
(VWLHOOLDO 7RWDO
&RVWV \$XWK

(Q)UROOPHQW 5HODWHG \$GMXVWPHQWV

DQFHUDJ@HGEHQUDOPHQWVXHWD\	WVXGQWVHGXVQDOPHQWVXHWD\	SD\PHOWRUFXUUVHQWO\	DQG WKH	DPRXQW DSSURSULD
VWDVO DSSURSULDWLRQ GXULQKHW&HIIHWKQFH	DE\WVXGQWVHGXVQDOPHQWVXHWD\	SD\PHOWRUFXUUVHQWO\	DQG WKH	DPRXQW DSSURSULD
VLRQV \$FW	IXOO\ IXQG WKH IRUPXODV LQ)<	DQG WKH	DPRXQW DSSURSULD	

,6' 6SOHQGRUD ,6' DQG 9LFWRULD ,6'

/RVV RI IXQGLQJ GXH WR VWXGHQW
GXULQJ WKH ± VFKRRO \HDU
,V WKLV FXUUVHQWT\LUWHQHFRV\WURH
1R

&RQRIOVPHQW ZLHWFO
7(\$ ZLOO FRQWLQXH WR PDNH IXOO
)63 IRUPXOD SD\PHQWV WR DOO
VFKRRO GLVWULFWV DQG UHTXHVWLQJ
FKDUWHU VFKRROV UHJDUGOHPHV WI

LFQH UHQW SUDFWLPH PLOOLRQH RQ D PLOOLRQ & G	PLGUDQJHEHVVW HVWLPDWH \$YHUDJH 'DLO\
FRPSRVHG RI	\$WWHQGDQFH
D QAPLOOLRQI RQH	À p\$%` p 0sp@p€ V

\$ % & ()
, VVXH 5HVSRQVH & XUUhQW \$ FWLRQ 1H[W 6WMSVLPDWHG & RVWV(VWL PDWHG % LHOQDOLDO ZRWDO
SWHU D GRWWURIFM& IXQ GKD UQOHVV IRU LQLWLDOO\)
HU)< GXULQJ) 6B3GVHQWMLQH& SVFKRRO GLVWULFWV DQG
SWHU LQIEFWMDVHWLQ D B FDSWXUH YFKRROV WKDW KDG
I UHFDSWXUH SD\PHQWV GDPDJHWRDW QHDVW RQH IDFLOLW\
UHFHLHG E\ 7(\$ RGHSHQG RQKHOQSS RUTSHQG LQVWUXH WLRQDO IDFLOLW\ H
WKDW ZHUH FORVHG IRU RU
DWLRQ 6B3IW& GVLQJUR& XULQJWULFWDQH & SODWHG ZDLYHU GD\V
WULFWV PLJKW UHGXFH 7KRVWFKRROQGLWKWSHLFWRQ QHFDUWHU
V GXULQJ WKH ± VFKRRROHPDXW FRPSOHWH WKH
OO KROG VFKRRO GLVWULFWV DQG FKDULH
HQVII& DFLHILWV LIRQVWKHLU
7KLV HZLQLOV WQERWWDWR 7D\$ RZLQO HFRXQWLDQXH WR PRQLWRU WR
JVRQQKHIO WKURXJKRKRMRQH QVXUH TXDOLI\LQJ GLVWULFWV DUH
VLRQH UHZLQQVKRQOLGFWMHDQNG FKDUWHU KHOG KDUPOHVV IRU \$\$ ORVVHV
DUPOHVV WR D SURMHFWHG \$\$ QXPEHU FDOFXODWHG
UHH \HDU DYHUDJH WUHQG IURP WKH ±
± VFKRQROH\HWDWKLV SURMHFWLRQ LV
UFHQW KLJKHU DQG \$\$ KLJKHU WKDQ WKH
LVSQDRWMLYHWLRQV ,Q WKH ODWWHU FDVH ±
DWLYH SURMHFWLRQV ZLOO EH XVHG 7KLV LV D RQH
VWPHQW IRU WKH ± VFKRRO \HDU

\$ P R X Q W V D U H H V W L P D W H V E D V H G R Q A (\$ V K E N A M B W H M Q R V V N L Q I R Z P O L H F G R Q A M M D V Q R D D Q J E H H G C O H L J D D O (H P H I R U H Q F \ J I D Q I D J H P Q H S Q W U S L P E X U V H P H Q W V) R U) < 7 (\$ Z L O O X I S B D X H P V H Q V D D V D S S U R S U L D W L R Q G X U L Q K H W G H I I H W K Q F H H D E / M A D V I H Q I Q D W W X V D H D R R A U R I X O O \ I X Q G W K H R I X Q U M P X D O S S V U R Q U) L Q W K H * H Q H U D O \$ S S U R S U L D W L R Q V \$ F W

\$ % & ' () , V V X H 5 H V S R Q V H & X U U H Q W \$ F W L R Q) < (V W L P D W H G) < (V W L P D W H G % L H Q Q L D (V W & R \ / H J D O \$ X W K

± 6FKRRO <HDU 7D[, VVXHV

/ RVV RI PDLQWHQDQFH DQG RSHUD WLRQV 0 2 SURSHUW\ WD[UHYHQXH GXULQJ WKH ± VFKRRQ \VDU

, V W K L V F X U U H Q M H O T X D U O I K J B R O V W W R W K H V W D W H "

, VVXH 2 ORFDO SURSHUW\ WD[UHYHQXH KHOSV VFKRRO
GLVWULFWV S\Q WRHUQ\ Q\ A\ UDQ RSHUDWLRQV 6FKRRO
GLVWULFWV PD\ H\|S\ H\ QL\ Q F\ R\ B\ \\$URSHUW\ WD[
UHYHQXH GXULQJ W\ K\ R\ RO\ H\ DU GXH WR
WD[\H\ DU SURSHUW\ UHDSSUDLVDOV ZKLFK ZRXOG GHF
SURSHUW\ YDOXH VDQ\ D[UH\ Q\ H\ Q\ \HG XQFROOHFWHG
WD[FROOHFWLRQV

7(\$ FXU UHQWO\ HVWLPDWHV WKH ORFDO 0 2 WD[UHYHQXH FRXOG
SRWHQWLDOO\ GHFOLQH E\ DSSUR[LPDWHO\ PLOOLRQ GXH WR
GHOLQTXHQFLHV

7(\$ LV DZDUH RI ILYWHLF WKRVW\ DGWLVKDYH YRWHG WR
UHDSSUDLVH WKHLU WD[DEOH SURSHUW\ YDOXHV WKH\ DUH
&RQRURH ,6' .DW\ ,6' /D 3RUWH ,6' ORQWJRPHU\ ,6'
DQG 6SULQJ %UDQFK ,6'

7(\$ ZRXOG QRW QRD\@BQOKHLQF ± VFKRRO
\\HDU)63 IRUPXOD PWD\@DHWXHS DIRGJ \WQ\ GHFUHDVH LQ
WD\ \\HDU ORFDO SURSHUW\ WD FROOHFWLRQV

7(\$ SURSR&RDOOHFW LQRIIR WIFKWRQG UWULFWV
DERWXW WD[\HDU FROOHFWLRQ ORVVHV DQG SRWHQWLDOO\\
ERUURZ PRQH\ IURP)< WR SURYLGH VWDWH DLG WR VFKRRO
GLVWULFWV GXULQJF KARKHO \HDU WR PDNH XS IRU
ORVW ORFDO SURSHUW\ WD[UHYHQXH
1RWH &KDUUWHU VFKRROV GR QRW OHY\ WD[HV

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0R VVV RI LQWHUHVW DQG VLQNLQJ KDUWHR QP \H \EDR p01 HRt€•A XPP WULFW SØPA€YH VFZ PRQHVFK€U, \• P0•0€AG ADQ

\$	%	&	'	()
,VVXH 5HVSRQVH	&XUUhQW \$FWLRQ 1HW 6WMSVLPDWHG &RVWV(VWL PDWHG %LHQOLDO 7RWDO XWK			(VW &RVW
,V V X 7 K H O R F D O , 6 S U R S H U W \ W D [U H Y H Q X H S U R Y L G H V X Q G V I R U W K H S D \ P H Q W V R I G W K W U G L H F E W W W K D X H W R I L Q D Q F H I D F L O L I \ S E C H E & r \ Q P G 7 R A A V K H A p F D V S W 5 p D D v 5 % I S U R Q Y G L d e e " . & w \ O @ \ d \ e \ A p W F D S F I W @ I G c X ^ A G . . . % o \ V L T S D Q D S • A W • A " o H D V V D V L				

\$ % & ()
, VVXH 5HVSRQVH & XUHHQW \$FWLRQ 1HW 6WMSVLPDWHG & RVWV(VWLPDWHG %LHQOLDO 7RWDO\$XWK
(VWV & RVW HJDODQW

\$ P R X Q W V D U H H V W L P D W H V E D V H G R Q A (\$ V K E N A M B W H M Q R V V N L Q I R Z P O L H F G R Q A M M D V Q R D D Q U E H H H G C O H L J D D O (H P H I R U H Q F \ J P D Q P D J H P Q H S Q W U S L P E X U V H P H Q W V) R U) < 7 (\$ Z L O O X I S I S D X H P V H Q V D D \ D S S U R S U L D W L R Q G X U L Q K H W G H I I H W K Q F H H D E / M A V A T H Q M Q D W W X A U D H D R R A U R I X O O \ I X Q G W K H R I X Q U M X D O S D S V U R Q U) L Q W K H * H Q H U D O \$ S S U R S U L D W L R Q V \$ F W

\$	%	&	()
,VVXH 5HVSRQVH	& XUUHQW \$FWLRQ 1HW 6WMSVLPDWHG & RVWV(VWL PDWHG %LHQOLDO ZRWDO (RVW & RVW HJDOSXWK		
,PSDFW WR VWDWH IDFLOLWLHV IXQ & RQJ IERW WQW ZLWK FXUUHQW SUDFWLFHHVV WKDQ PLOOHRQ WKDQ (& t ,)\$	7(\$ ZLOO FRQWLQXH WR PDNH IXOO PLG UDQJH HVWLPDWHPLOIDRO		
,V WKLV FXUHQW&LUDHCHJBDV\WURH WKH VWDWH & RVW LQFOXGHG PLQ UDQJH HVWLPDWHPLOIDRO ('\$)63 IRUPXOD SD\PHQWV WR DOQ PLQ UDQJH HVWLPDWHPLOIDRO ('\$		
<HV	VFKRRO GLVWULFWV URZ UHFRYH WLQJ KDUPOHVV LQ PLG UDQJH HVWLPDWHPLOIDRO ('\$		
,VVXHSSUR[LPDWHO\ RI WKH LPSKODFWHGU VFFKRRROV UHJDUGOHVV RI D	GLVWULFWV UHFHYH DSSUR[LPDWH QW XG IRQO\QQLQO\WQWHG H630DQG 7KLV		
IRU WKH ,QVWUXFV\ORRQDPOH QDFLQ\WRSUHLYH\WQJ DQ\ LPPHGLDWH ORVV RI	'HEW \$OORWPHQW R(J\\$DPTK HKVH\Q\LG LVWWUDWWV XQDG LQJ GXULQJ WKH ±		
IRU WKH GHEW WFKO\WQFH\UDI\QG RDU KHU FDFSKIRVRDO\HDU	H[SHQGLWXUHV ± VFKRRO7\QD U		
6FKRRO GLVWULFWV ZLWK HQURQW P\QOMOKRVOUGHVFKURQOG\WV PHHWLQJ	VFKRRO \HDU ZLOO KDYH ORZHU FDYLUW\Q\ TGDQ\ILFDWLQV FHUp0p€€		
DWWHQGDQFH \$V \$\$ LV D PDMRU FRPSRQHQW LQ GHWHUPLQLQJ ('\$ DQG ,)\$ 63 IRUPXOD VWDWH DLG WKH GHFUHDVH LQ \$\$			

\$ % & ()
, VVXH 5HVSRQVH & XUHHQW \$FWLRQ 1HW 6WMSVLPDWHG & RVWV(VWL PDWHG & LHOOLDO ZRWDO
(VW & RVW

)DFLOLWLHV ,VVXHV

<p>)DFLOLWLHV GDPDJH DW & KDSWHU , V WKLV FXUUHQW DQJDEOH WR WKH VWDWH" <HV LQ IRUJRQH UHFDSWXUH IXQGLQJ WR WKH 6WDWH ,VVX&KDSWHU VFKRROHG VVWQJLIEWDQW SURSHUW\ GDPDJH 7KHVH GLVWULFWV FDQ DOUHDG\ DSSO\ IRU D UHGXFWLRQ HOLPLQDWLRQ LQ WKH LU UHFDSWXUH FRVWV IRU WKH ± DQG ± VFKRROU\ HDQW IDFLOLW\ GDPDJH FRVWVFRYHU E\ LQVXUDQFH RU)(0\$,PSRUWDQWO\ KRZHYHU GLVWULF More than One Reapplied FRYHU</p>				

\$	%	&	(LHQOLDO RVW & RVW HJDOWXW)
,VVXH 5HVSRQVH	&XUHHQW \$FWLRQ 1HW 6WMSVLPDWHG &RVWV(VWLWPDWHG %LHQOLDO \$XW		
\$GGGLWLRQDOO\ WKH OHJLVODWXUH FRXOG SURYLGH DGGGLWLRQDO IXQGLQJ DV SDUW RI D VXSSOHPHQWDO DSSURSULDWLRLQV GXULQJ WKH WK 7H[DV /HJLVODWXUH			

\$PRXQWV DUH HVWLPDWHV EDVHG RQ (\$KEMMHWHQRV VLQ RZQHFRQHWDQHEDQJFH HQGHLWD DO(HP HIRUHQF\ JHQHQWU \$LPEXUVPHQWV)RU)< 7(\$ ZLOOXISBOKHFWQVDDO DSSURSULDWLRLQ GXULQKHW&HIIHW K QFHJDE\ M AHDHQFDWWXUDH R RAUR IXOO\ IXQG WKHRIKQWV XOSDSVURQULQ WKH *HQHUDO \$SSURSULDWLRLQV \$FW

\$	%	&	()
,VVXH 5HVSRQVH	&XUUhQW \$FWLRQ)<	(VWL PDWHG)<	(VWL PDWHG %LHQQLD (VW &R\	/HJD O \$XWK

2WKHU)XQGLQJ ,VVXHV

6WXGHQWV QHZO\ HOLJLEOH WR JHQHUDWH 6WDWH
&RPSHQVDWRU\ (GXFDFD\ RQFQUPXOD IXQGV
,VWKLV FXUUHQW\ XDUQHJ\ RQW WR WKH VWWDWH"
<HV
,VVXHWD IURP WKH 7H[D V 'HS DUWPHQW RI \$JULFXOWXUH
7'\$ 1DWLRQDO 6FLKIRUDPXQ\ UHGXFHG SULFH
OXQFK LQGLFDWHV WKDW GLVWULFWV ZLOO KDYH PRUH VWXGHQWV
TXDOLI\ LQJ IRU WKH)63 IRUPXOD 6&(ZHLJKW GXULQJ WKH
± DQG ± VFKRRO \HDUV

6ROXW\ RQW WKH ± VFKRRO \HDU 7(\$ HVWLPDWHV
DGGLWLRQDO \DQH\ QW\ WZLHO\ & TXHLJKW
LQ WKH VFKRRO ILQDQDFLHV W\H\ QW\ PZLWK FXUUHQW
SUDFWL FH 7(\$ ZLOO XSGDWH LWV 6&()63 UHODWHG IRUPXODV LQ
)HEUXDU\ RI V\$VLDP \$JDFV\ \DQG GLVWULFWV ZLOO
UHFRJQLJH LQFUHDVHV WR VWWDWH DLG IRU 6&(LGHQWL LHG VWXGHQWV
EHJLQQQLQJ ZLWK WKHLU ODUFK)63 SD\PHQW

6WXGHQWV QHZO\ IHRQJL\\$UH .
,VWKLV FXUUHQW\ XDUQHJ\ RQW WR WKH VWWDWH"
<HV
,VVXH\ KUHH DQG IRXU \HDU ROG FKLOGUHQ PD\ EH QHZO\
HOLJLEOH IRU IUHH SUHNLQGHUJDUWHQ LI WKH\ DUH GHHPHG
GXFDWLRQDOO\ GLVDGYDQWDJHG DQG RU KRPHOHVV IRU WKH
± VFKRRO \HDU DQG EH\RQG

°0 VFK2RO <HDPS4 P0@ À €0P€P pÂ ð0 P p•%ÅEHWVD pÂ ð0 @ pÂ !ð0 \ B •TT €0p `@ YÀXì@

\$	%	&	'	()
,VVXH 5HVSRQVH				